Richard Niederman

Dr Richard Niederman is a senior member of staff at The Forsyth Institute and Director, Forsyth Center for Evidence-Based Dentistry.

He graduated magna cum laude in 1976 from the Harvard School of Dental Medicine where he also received his periodontal specialty training. He received certificate training in evidence-based medicine at Oxford University (UK) in 1996.

He is the founding USA editor of the journal “Evidence-Based Dentistry”, the founding editor for the “Global Centers” for “Evidence Based Dentistry”, its website and search engine www.EviDentista.org and its search engine www.EviDents.org. He is the co-author of the book “Evidence-based Dentistry: Managing Information for Better Practice”, and has published more than 100 evidence-based articles ranging from molecular biology to practice implementation trials and editorials.

Dr. Niederman provided training in evidence-based dentistry on five continents over the last ten years, and is the course director for the annual American Dental Association/Forsyth Institute workshop “Evidence-Based Dentistry”, as well as the Oxford University (UK) evidence-based dentistry course.

His current work is implementing evidence-based caries prevention programs in at-risk communities in the USA and Latin America. He is the principal investigator of two USA National Institutes of Health studies in five states, addressing effectiveness and improvement of rural, school-based, caries prevention programs.

Presentation synopsis:

Dentists’ programme – Thursday 16 August

Why do what you do in clinical dentistry?

Evidence based dentistry in a clinical context

Clinicians are overwhelmed with new diagnostic, therapeutic, and preventive agents each year. Deciding if, when, and how to continue or change, and the legal implications of this decision, is the focus of this presentation.

Dental team day – Friday 17 August

What has evidence got to do with it?

Evidence based dentistry in a clinical context

Coordinating and optimizing a dental team in a stable environment is challenging. Staying coordinated as practices change, is even more challenging. This presentation focuses on optimizing the dental team in a stable and changing environment.

Phillip Palmer

Dr Phillip Palmer ran a successful dental practice in the Sydney CBD for 34 years. He has been involved in teaching dental practice management since 1995 and he is a director of Prime Practice, as well as Dentist Job Search Pty Ltd. Through Prime Practice, he has helped thousands of dentists to reach their goals, increase their income, and enjoy their practices more. He has lectured around the world on practice management topics and has a deep understanding of all the different management, financial and professional issues that face dentists. He is regarded as Australia’s leading expert in the business of dentistry.

Presentation synopsis:

Dentists’ programme – Saturday 18 August

Exit planning and the passive income practice

Prime Practice has been instrumental in assisting many of our hundreds of clients in achieving the passive income practice.

In the current economic climate it is important that dentists understand the long term strategic options for their businesses. This talk will uncover the many options available including:

- Current models for exit planning your practice
- A number of different long term strategic options which need to be considered as soon as possible to take proper advantage of them. Dr Palmer will provide details to help the dentist understand which strategy is right for them and how to make the most of the asset created in their practice.
- The option to never sell your practice and generate passive income including various case studies of dentists who are going down the route of the passive income practice.